



We are growing!

November 24, 2023

Ontario Territory Manager - Job Description

THE OPPORTUNITY:

*Fraser Wood Siding is a leader in the prefinished wood siding category and as a result of growth and market expansion we are looking for the right person to **Join Our Team***

Reporting to the Director of Sales and Marketing, we are seeking an Ontario Territory Manager to increase market share and brand awareness of Fraser Wood Siding in Ontario. Representing our product lines to Builders, Architects, Contractors and Retailers, your key responsibilities will be to increase sales profitably while developing and nurturing relationships with our existing Customers. NOTE - Frequent overnight travel will be required in this role.

Skills and qualifications:

- A minimum of 2 years outside sales experience growing and developing sales to Customers in a defined territory.
- Degree or Diploma
- An individual who is organized, self motivated, with a drive and passion to succeed.
- You work well on your own as well within a Team Environment.
- You have excellent sales, analytical and people skills
- Experience selling within the building products industry is an asset, but not mandatory.
- Strong Computer skills - Proficient in Powerpoint, Excel, Word
- Excellent written, verbal and presentation skills

Fraser Wood Siding provides a competitive compensation package, benefits, and opportunity for advancement.

Please send your resume by **December 3 2023** in complete confidence to.....

gcowx@fraserwoodsiding.com